

## APU Healthcare Programs

### Your in-house healthcare experts

Amwins Program Underwriters' specialists in **home health care, healthcare management liability, long-term care, medical facilities and healthcare workers' compensation** have teamed up to make it easier than ever to place your healthcare accounts. How our streamlined offering benefits you:

- Broad appetite for a variety of healthcare classes and sizes, with primary + excess coverage available
- Competitive pricing through single-source solution builds trust in the Amwins brand
- Simplified submission pipeline to expedite results
- Strong, built-to-last solutions created in partnership with our **A.M. Best rated "A" and "A++" carriers**

### Target classes & qualifications

	Healthcare Management Liability	Home Health Care	Long-Term Care	Medical Facilities	Workers' Comp
Ambulatory surgery centers	X			X	X
Assisted living	X		X*		X
Behavioral + mental health	X				X
Clinics	X			X	X
Community health				X	X
Continuing Care Retirement Community (CCRCs)	X		X		X
Home health care (skilled + unskilled)	X	X			X
Hospice	X	X			X**
Hospitals + health systems	X				X
Infusion		X			X
Inpatient rehabilitation	X				X
Medical equipment suppliers + distributors		X			X
Medical staffing		X***			X
Medical testing + laboratories	X			X	
Physician groups (all specialties)	X				X
Senior housing	X		X*		X
Skilled nursing facilities + nursing homes	X		X*		X**

\*Minimum 20 beds

\*\*\*Eligibility subject to underwriting review, contact us for more information

\*\*Except NY

## Our individual healthcare programs



### **Healthcare Management Liability**



### **Home Health Care**



### **Long-Term Care Facilities**



### **Medical Facilities**



### **Workers' Compensation - Healthcare**

## Coverages

- Employee benefits liability
- General liability
- Management liability, including D&O, EPL, Cyber
- Workers' compensation
- Physical + sexual abuse
- Primary + excess available
- Professional liability
- Property
- Numerous optional endorsements, reimbursements, and policy additions

## Ineligible risks

- Abortion clinics
- Ambulance/EMS
- Birthing centers
- Correctional health care
- HMO/health plans
- Intraoperative neuromonitoring groups or facilities
- In Vitro Fertilization
- Mail order pharmacies
- Managed care
- Manufacturers
- Plastic surgery
- Publicly traded entities
- Wholesale compounding risks

## Availability

Available in all 50 U.S. states (Home Health Care not admitted in NY, Miami-Dade and Broward Counties, FL.)

## Submission requirements

- Completed industry standards + supplemental applications
- 5-year current valued loss runs
- Additional information may be requested

## Your APU healthcare team

### **Amanda Fioretti**

Vice President,  
Long-Term Care

**860-269-6114**

**amanda.fioretti@amwins.com**

### **Ben Cavallaro**

Senior Underwriter,  
Workers' Compensation

**603-836-0176**

**benjamin.cavallaro@amwins.com**

### **Eric Langlois**

Underwriting Specialist,  
Workers' Compensation

**802-391-2190**

**eric.langlois@amwins.com**

### **Marie Gaudette**

Vice President, Home Health Care  
+ Medical Facilities

**802-391-2195**

**marie.gaudette@amwins.com**

### **Matt Wasta**

Managing Director,  
Long-Term Care

**860-269-6113**

**matt.wasta@amwins.com**

### **Yajaira Villegas**

Senior Vice President, Healthcare  
Management Liability

**714-221-9540**

**yajaira.villegas@amwins.com**